

From: NYSAR <nyrealtors@nysar.org>
Sent: Friday, May 29, 2020 3:27 PM
Subject: Flash Update - Phase 2 Begins for 5 Regions



May 29, 2020

Dear NYSAR members,

This afternoon during his daily press conference Governor Cuomo announced that Phase 2 would begin for five regions of New York including the North Country, Mohawk Valley, Finger Lakes, Central New York and Southern Tier regions. This follows the release of Empire State Development guidelines for real estate earlier this morning.

NYSAR has developed a FAQ page specifically addressing questions REALTOR® members may have related to the opening of Phase 2 in parts of New York. This includes detailed information on who Phase 2 applies to and where REALTOR® members can find more information regarding requirements and responsibilities before re-opening.

NYSAR encourages you to visit the Phase 2 FAQ page [HERE](#).

Q - What regions and counties are currently open to limited real estate activities under Phase 2?

A - The current regions and counties are:

- **North Country** (Clinton, Essex, Franklin, Hamilton, Jefferson, Lewis, St. Lawrence),
- **Mohawk Valley** (Fulton, Herkimer, Montgomery, Oneida, Otsego, Schoharie),
- **Central NY** (Cayuga, Cortland, Madison, Onondaga, Oswego),
- **Southern Tier** (Broome, Chemung, Chenango, Delaware, Schuyler, Steuben, Tioga, Tompkins)
- **Finger Lakes** (Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming, Yates)

Q - Where can I find the NYS Summary Guidelines for Real Estate?

A - The Summary Guidelines can be found here:

<https://www.governor.ny.gov/sites/governor.ny.gov/files/atoms/files/RealEstateSummaryGuidance.pdf>

Q - Where can I find the NYS Detailed Guidelines for Real Estate?

A - **Please be advised, every business will need to affirm compliance with the Detailed Guidelines by clicking a link at the end of the document and then fill in the information requested.**

The Detailed Guidelines can be found here:

<https://www.governor.ny.gov/sites/governor.ny.gov/files/atoms/files/realestate-masterguidance.pdf>

Q - Where can I find the NYS Business Safety Plan Template for Real Estate?

A - A copy of the business Safety Plan Template can be found here:

https://www.governor.ny.gov/sites/governor.ny.gov/files/atoms/files/NYS_BusinessReopeningSafetyPlanTemplate.pdf

Q - Where can I find the requirements for in-person showings and open houses?

A - The requirements for conducting in-person showings and open houses in regions that have reached Phase 2 can be found in section I(D) of the Guidance Document.

Q - My office is in a Phase 2 region but I have a listing in a region that is Phase 1. Can I do limited in-person showings in the Phase 1 region because my license is listed in a Phase 2 region?

A - No. Limited in-person real estate activity can only occur in regions that have reached Phase 2.

Q - My office is in a Phase 1 region but I have a listing in a region that is Phase 2. Can I do limited in-person showings in the Phase 2 region because my license is listed in a Phase 1 region?

A - Yes. A real estate license is a statewide license and allows you to do **permitted activity** in any Phase 2 region.
