

**From:** ibr@ithacarealtors.com <ibr@ithacarealtors.com>  
**Sent:** Wednesday, May 20, 2020 4:37 PM  
**Subject:** Message from IBR President Mary Stoe

Dear Ithaca Brokers:

Thankfully, restrictions are beginning to be lifted for our offices and industry, and we are moving toward more normal operations, following the “NY on PAUSE” executive order issued by Governor Cuomo in March. I’m writing today to get your support for a virtual meeting (which will include principal brokers), with Tompkins County legislators, at which I intend, on behalf of the IBR, to update them on the current status of reopening, and our plans and protocols for maximizing the safety and good health of our professionals, our clients, and the public. We’d like to have this meeting in the next week, so I would appreciate your timely thoughts about our approach, which I intend to share with county executives at the meeting. If you are in agreement with the below or have additional comments, please respond to this email.

***Substance of what I intend to share with County legislators is below, in green:***

*As you know, Tompkins County, as part of the governor-designated “Southern Tier Region,” has entered Phase One of the reopening. While not included in Phase One, real estate services will soon be allowed to reopen, with appropriate social distancing measures, as part of Phase Two. The National Association of Realtors (NAR), the New York Association of Realtors (NYSAR), and New York State have all issued tools, protocols, and steps for reopening. Below, I am offering a list of three of the primary resources we will use to guide our industry’s reopening.*

[\*Showing Guidelines from the National Association of Realtors\*](#)  
[\*Safety Plan for Office Reopening, from the New York State Department of Health\*](#)  
[\*Information on Phased Reopening, from New York State\*](#)

*To comply with the above, we are already gathering resources and materials for a safe reopening of our board and brokerage offices, including disinfectant, masks, signs, hand sanitizer, etc.*

**Brokers--Please let me know, at your earliest convenience, if you agree with this approach. As I mention above, you will be invited to the meeting.**

Sincerely,  
Mary Stoe  
President, Ithaca Board of Realtors