

From: NYSAR <nyrealtors@nysar.org>
Sent: Tuesday, April 7, 2020 5:39 PM
Subject: NYSAR adds two Zoom education courses!



New York State Association of REALTORS®, Inc.

In addition to GRI courses now being live broadcast through Zoom, NYSAR has added two NEW national designation courses through Zoom – **Certified International Property Specialist (CIPS): Local Markets** on May 12-May 14 from 9:30 am - 12 p.m. each day and two **Pricing Strategy Advisor (PSA)** courses on May 18-20 – a morning course from 9:30 am - 12 p.m. daily or an afternoon course from 1:30 - 4 p.m. each day.

Class size is limited to 30 participants – so register today!

The CIPS course will help you gain the expertise to work with international clients in your local market. With the surge of international investment in the U.S. real estate market and the rapidly growing immigrant population, specializing in this market can help you reap great rewards! To learn more about CIPS, [click here](#).



The PSA certification will enhance your skills in pricing properties, creating CMAs, working with appraisers, and guiding clients through the anxieties and misperceptions they often have about home values. [Learn more.](#)

Each Zoom course is \$50 for members and class size is limited to 30 participants. Registration is open on a first-come, first-served basis!

We recommend that you familiarize yourself with Zoom by viewing a tutorial at [Zoom.us](https://zoom.us). Prior to your first session, you will need to know how to share your video, mute and un-mute yourself, raise your hand and post questions in the chat box. In order to participate, you will need to use a device with a camera so that your participation may be verified by our staff throughout each session. You will also need to use your microphone or call in to the webinar.

[Register Now](#)



[Click here to view the NYSAR Education course schedule!](#)

